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## **Formtek Renews Collaborative Partnering Agreement with Mitsubishi** *Formtek and Mitsubishi Agree to Three Year Extension of Reseller Agreement*

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**Washington, DC**—Formtek Inc., a leading provider of Enterprise Content Management (ECM) software and implementation services, announced today that the company renewed its partnership agreement with Mitsubishi Corporation for three years. Mitsubishi has been a valued partner of Formtek since 1993.

Mitsubishi has implemented Formtek solutions across Japan at clients such as Mitsubishi Heavy Industries, Kawasaki Heavy Industries, and Nisshin Steel. The renewal agreement provides Mitsubishi's strategic Information Technology subsidiary, IT Frontier Corporation, the means to market, distribute and support Formtek's ECM solutions. The agreement also includes provisions for product support, distribution and co-operative marketing. IT Frontier provides unique value to clients throughout Japan by providing software solutions, consulting and system integration services to both industry and government.

"We are proud to have Mitsubishi Corporation and IT Frontier representing Formtek in Japan," said David Lane, Formtek's Director of Asia Pacific Sales. "The Asia Pacific region remains a key market for us and Mitsubishi, through IT Frontier, provides the presence and expertise we need in Japan. We look forward to continuing to serve them and their customers for many years in the future".

"Formtek has helped us better serve clients who need to be able to share engineering data in a completely secure environment," said Kotaro Yoshioka, Senior Manager, Information & Technology Business Division, Mitsubishi Corporation. "I am pleased that we have renewed our contract with Formtek. We are excited to introduce this valuable tool to new customers in Japan."

**About Mitsubishi Corporation.** Mitsubishi Corporation is one of the world's largest and most diverse enterprises. The Company's close to 7,000 employees, coupled with its approximately 44,000 operating subsidiary employees, serve clients through a global network of almost 40 offices in Japan and nearly 200 overseas offices.

**About IT Frontier Corporation.** IT Frontier Corporation was established in April 2001 as a partnership between five of Mitsubishi Corporation's IT solutions subsidiaries. The services offered by IT Frontier differ from conventional systems integration; the company's business concept is the application of Commerce Engineering to change its clients' business models utilizing IT, based on Mitsubishi Corporation's wealth of industry experience and knowledge. For more information, please visit <http://www.itfrontier.co.jp>.

**About Formtek.** Formtek Inc. provides secure and scalable Enterprise Content Management software and implementation services to worldwide customers and partners in manufacturing, aerospace, defense, telecommunication, utility and government. Formtek software provides discriminating features in the areas of security, storage, scalability and integration capability and is readily used for applications of document management, content management, digital asset management and collaboration. Formtek is headquartered in Washington, DC and has offices throughout North America. For more information, please visit <http://www.formtek.com>.

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