

# **Fortune Information Systems Corporation to market Formtek ECM technology to the Greater China Region**

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**Concord, California USA and Taipei, Taiwan** — [Formtek, Inc.](#), a leading provider of Enterprise Content Management solutions, and [Fortune Information Systems Corporation](#) (Taiwan Stock Exchange Symbol: **FIS**, Code 2468) a leading Information Technology solutions provider, today announced that they have signed a Collaborative Partnership Agreement enabling Fortune Information Systems Corporation (FIS) to market ECM technology developed by Formtek, Inc. to the Chinese markets, including Taiwan, Mainland China, Hong Kong, and Macau.

FIS is headquartered in Taipei, Taiwan, R.O.C. with branch locations in Mainland China, Hong Kong, and Singapore. FIS provides comprehensive information technology services including network system planning, knowledge management, work-process management, information image handling, business automation, e-commerce, digital learning, software development, data warehouse management, software, hardware and systems integration. In addition, FIS provides professional IT outsourcing services. FIS is highly qualified and experienced in supporting complex, sophisticated, and technically demanding IT environments for their customers' information enterprise.

Formtek's partnership with FIS was sponsored by Raytheon Missile Systems as an [ICP \(Industrial Cooperation Program\) project](#). The project has been approved for implementation by the Taiwan Ministry of Economic Affairs, Executive Committee for Industrial Cooperation. The ultimate goals of the Executive Committee, and of the project, are to promote Taiwan as an R&D hub in the Asia-Pacific region, and to upgrade Taiwan's general economic competitiveness in global markets.

"This ICP project and the resulting Collaborative Partnership between Formtek and Fortune Information Systems is an excellent example of a win-win-win relationship. The Taiwan Ministry of Economic Affairs is to be commended for having an Industrial Cooperation Program that enables this type of activity," said Mr. Thomas Paulin, project sponsor from Raytheon Missile Systems.

“We are extremely pleased to welcome the FIS team to our Collaborative Partner Program,” said Dennis M. Scanlon, Formtek’s President and COO. “Through our comprehensive due diligence process and reference checks, FIS clearly became the IT partner of choice for our strategic expansion plans into the Greater China region. The combination of Formtek’s technology platform, along with the enterprise information management solutions offered by FIS, including their exceptional information technology expertise and service oriented business, will generate very significant opportunities for our respective businesses over the next decade.”

“Formtek’s ECM technologies, including the extensive JAVA API and Web Services software development tools, will allow FIS to develop and integrate best-in-class solutions with user interfaces and custom integrations specific to the Greater China markets. We will be steadfast and dedicated in our efforts to provide FIS with the training, technical support, and marketing assistance necessary to ensure mutual success over the long run.”

“The opportunity to expand our existing portfolio with ECM capability that can be tailored to FIS needs was exactly the technology injection our business needs to drive growth and enter new and adjacent markets,” said Chairman James C.Y. Lee of FIS. “Our mission as FIS is to stay on the forefront of secure information technology trends such that we can develop and serve our customers to the fullest extent possible. The idea of having an ECM solution configured and priced specifically for the territories and customers we serve will be a significant discriminator and highly competitive for our market. Our relationship with Formtek makes this possible.”

**About Fortune Information Systems Corporation (FIS).** The company was founded in June 1982. FIS’s business philosophy is one of honesty, innovation and service while acting as an agent for the most advanced information technology products in the world. FIS assists its customers by providing IT products, systems integration and other professional services with the goals of modernization, information management, and automation. FIS provides comprehensive services in the areas of information integration, network system planning, knowledge management, work-process management, image handling, business process automation, e-commerce, digital learning, software development, and supply chain management, as well as related IT hardware products. For more information please visit [http://www.fis.com.tw/default\\_eng.asp](http://www.fis.com.tw/default_eng.asp) or contact [jackie.huang@fis.com.tw](mailto:jackie.huang@fis.com.tw).

**About Formtek, Inc (Formtek).** For over two decades, Formtek has been providing mission-critical Enterprise Document and Content Management solutions and services to some of the most demanding industrial operations in the world. Our capabilities and experience, particularly in the areas of engineering drawing management, technical document management, and secure collaboration, have helped both small organizations as well as large global enterprises manage their most important information assets. Formtek solutions solve real, day-to-day document management problems for [worldwide customers](#) in manufacturing, aerospace, defense, telecommunication, utility, and government. Headquartered in the USA, Formtek markets its software solutions directly, as well as through partners in the Americas, Asia, and Europe. For more information, please visit <http://www.formtek.com> or contact [sales@formtek.com](mailto:sales@formtek.com).

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